



www.milanohome.com



Put your story in the spotlight

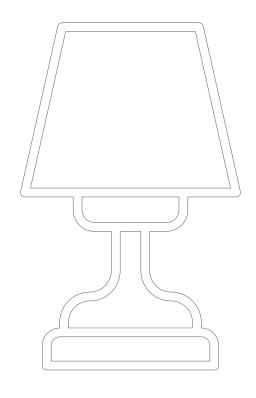




MILANO HOME A TRADE FAIR DESIGNED FOR

TO FOSTER RELATIONSHIPS AMONG PROFESSIONALS IN THE HOME DÉCOR SUPPLY CHAIN

It targets retail stores and all major distribution channels in Italy and abroad that are interested in high-quality, unique, and original products for customers seeking items that can reflect their diverse identities, adapt to change, and express new meanings.



TO ENHANCE PRODUCT RESEARCH AND INNOVATION

The trade fair project rewards product research and innovation, highlighting the expertise and stories of the companies involved. At the heart of the project is beauty: Italian craftsmanship, Mediterranean manufacturing, European taste, and the distinctive styles of both traditional and innovative practices from other international countries.

1 PAVILION GUIDE 2 OPPORTUNITIES





THE SPECIALIZED STORE AT THE CORE OF THE PROJECT

Milano Home believes in the fundamental role that specialized retail plays in the home sector, as a strategic point of connection between brands and the final customer, a place for human interaction, and a social well-being hub for the local community. It's an experience that goes beyond shopping. A space where people meet, encounter ideas, and discover the stories of major brands and small, excellent producers in an environment that conveys beauty and enjoyment.

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OUR VALUES

Milano Home tells the ongoing transformation of the home planet through objects that accompany people in the countless phases of their lives. Objects that represent "lifestyles": stories, personalities, tastes, and emotions of those who own and use them, as well as those who design, produce, and sell them.



Authenticity

The identification of a true product, a proposal that arises from tangible, productive, and recognizable expertise.



Originality

The design concept that blends creativity and taste, identifying the product in a distinctive way.



Quality

The attention to detail, the selection of products and services that ensure complete focus on the customer.



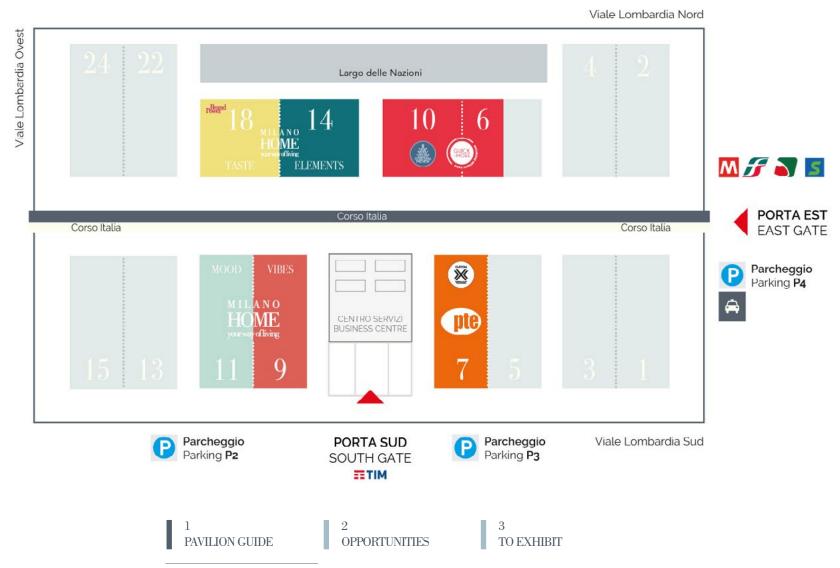
Innovation

Personalization and innovation are Milano Home's responses to the increasingly demanding needs of customers.

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LAYOUT





4 PAVILIONS, 4 DIFFERENT WAYS TO TELL THEIR STORY

Milano Home is a human-scaled space designed to encourage meeting and discovery.

4 pavilions, 4 visit paths, and numerous special areas to help you express your identity at its best.

Fragrances · Textiles · Decoration

Style and trend proposals for new multisensory experiences to bring to retail stores.

Vibes

Elements

Excellence in Craftsmanship European Manufactures · Design

The value of materials in the creation of unique, original, and customizable objects.

Decoration · Concept · Gift

Ideas and inspirations to meet the needs of customers from every generation.

Mood

Taste

Tableware · Kitchen · Cooking

Hospitality as an art form. Objects and solutions to enhance the uniqueness of the home.

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The Green Circle

Innovation and sustainability to present objects created by small businesses and startups that are mindful of the environment, ethical processes, and people.

Milano Home gives space to companies that express particular values or focuses within special areas curated by industry experts, architects, and designers.

SPECIAL AREAS TO ENHANCE INGENUITY AND CREATIVITY



Manufactures on Stage

The art of tableware from major European manufacturers. Historic brands that have been able to innovate without ever losing the value of their roots.

Nove Botteghe

The mastery of artisans who work with stone to create unique objects, born from the original combination of elements.



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BREAKING NEWS TO CONVEY A UNIQUE MESSAGE

At the beginning of each pavilion, a selected number of exhibitors have the opportunity to showcase novelties, innovations, new concepts, and new ways of presenting products. **15 Breaking News available.**







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4 DAYS OF MEETINGS TO HELP GROW YOUR BUSINESS ALL YEAR ROUND

At Milano Home, major brands and small excellence-driven producers meet, blend, and inspire each other, giving life to a creative dialogue among all the players in the supply chain. It's an opportunity to forge new collaborations and strengthen existing relationships.





TARGETING A SPECIFIC AUDIENCE

ENGAGING
WITH THE RIGHT
PEOPLE FOR YOU





GENERATING NEW CONTACTS AND SALES

NETWORKING AND ESTABLISHING NEW RELATIONSHIPS





MAKE YOUR STORY KNOWN, EXPAND YOUR VISIBILITY

TELL THE STORY OF YOUR BRAND AND PRODUCTS IN THE BEST WAY POSSIBLE.

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WHO VISITS

32,082*Visitors

Over 9,118 companies visited Milano Home, 8% of which were international, coming from over 50 countries (top countries: Switzerland, France, Spain, Germany, Portugal, United States). 750 qualified companies were invited by Milano Home's Brand Ambassador network, coming from 25 countries.

*Single ticket for Milano Home, Quick&More, and PTE

More than 60% of individual visitors to Milano Home belong to the Store category.

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3 TO EXHIBIT

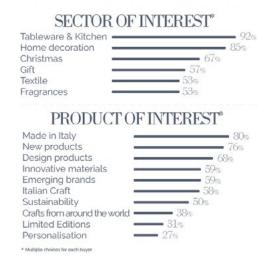
NEXT >

THE BUYERS CIRCLE

Through its network of Brand Ambassadors worldwide and with the support of ICE-Agenzia Italia, Milano Home selects the most interesting buyers globally for the offerings at the fair.



ANNUAL TURNOVER Over 60% of Italian buyers have an annual revenue above 300,000€ 42% of international buyers have an annual revenue exceeding 1 million € DECISION MAKING PLANNER FINAL DECISION-MAKER 6% CONSULTANT



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2 OPPORTUNITIES

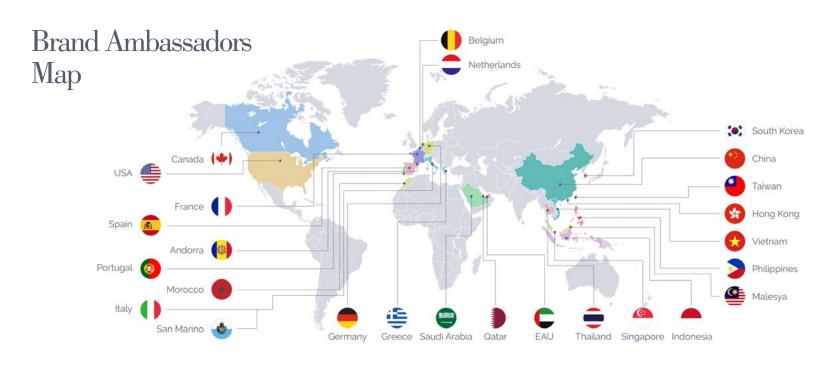
The largest part of Milano Home buyers has

direct influence on purchasing decisions and

products selection.

THE BUYERS CIRCLE

Our selected network of Brand Ambassadors is directly involved in the selection of buyers. The Brand Ambassadors are industry experts, agents for major design and home decor brands, who personally know the stores and their potential. Their task? To select the most innovative and interesting stores for MILANO HOME and to be a point of reference for all retailers attending the event.



1 2 3 TO EXHIBIT

HOME









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THE BUYERS CIRCLE

An excellent selection of unique Italian exhibitors, both large and small. 77

I appreciated the presence of new exhibitors, particularly innovative and forward-thinking. 55

TOP organization, qualified exhibitors, and interesting conferences on web marketing. 55

Wide selection of products 55

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FOCUS SECTIONS 2026



Gourmeet

A special section and a unique opportunity to promote highquality packaged food as a concept gift and reach a network of over 7,000 home and gift stores.

Outdoor Cooking

The section dedicated to outdoor cooking to showcase the latest in the BBQ world. Showcooking, masterclasses for stores, and product launches.

DOWNLOAD THE BROCHURE



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FOCUS SECTIONS 2026







Stationery

A special focus designed to offer stationery and paper manufacturers and brands an opportunity to access a distribution channel made up of 7,000 stores specialized in the gift and home sector.

Bau Haus

A space to showcase high-quality pet accessories to the 7,000 home and gift stores attending Milano Home.

Scandinavian Mood

To meet the need of retail stores to find new valuable products to add to their assortment, the new exhibition area at Milano Home is the result of a careful selection of high-quality Scandinavian brands.

DOWNLOAD THE BROCHURE

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TOP organization, qualified exhibitors, and interesting conferences on web marketing

The only event in Italy that connects award suppliers and brands with marketing professionals from industry, retail, and services

Brand Power®

It is an initiative created by Milano Home in collaboration with Promotion Magazine, designed to connect suppliers of individual items and entire collections—highly appreciated by consumers as rewards in promotional and loyalty programs—with retail chains and industry players.

Brand Power Talks

Two days of meetings and insights on the topic, together with leading experts and key players in the industry.

PAVILION GUIDE

OPPORTUNITIES



HOME









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THE PRODUCTS



Furniture accessories and home decor



Home textiles



Housewares tableware



Wearables and personal accessories



Leisure items indoor-outdoor



License owners and agencies that mediate licenses



Gardening. ecology and pet

WHO VISITS



Decision-makers holding roles in relationship management, loyalty, CRM, internal and external communication. marketing, and sales in companies involved in the production and distribution of goods and services across various sectors.



Decision-makers in HR roles who focus on incentives and motivation through reward and benefit schemes, leveraging branded products.



University professors in the areas of marketing and communication.



Journalists, bloggers, influencers



Communication agency managers

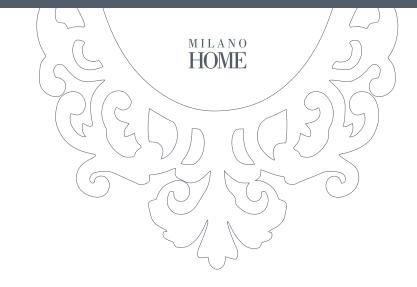


An event within the event to engage with the loyalty and promotional world

An area dedicated to products that are ideal for incentive programs for the sales force and other professionals, as well as for corporate gifting.

PAVILION GUIDE

OPPORTUNITIES



MILANO HOME IS A BUSINESS-ORIENTED EVENT FOCUSED ON ENHANCING RELATIONSHIPS AMONG INDUSTRY PROFESSIONALS. THERE ARE NUMEROUS OPPORTUNITIES, BEYOND THE BOOTH, TO ENGAGE AND INTERACT WITH CUSTOMERS.

Meet&Coffee

the speedy meeting with the buyers from the Buyers Circle.



Exhibitors on stage

an area at your disposal to organize conferences, talks, and product presentations.



Digital Platform

your virtual showcase



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Meet &COFFEE

Targeted meetings with the Buyers

Meet&Coffee is the speed dating event that takes place every morning, prior to the negotiations in the pavilions and exhibitor stands. Buyers from the Buyers Circle meet with exhibitors in the Buyers Lounge to get to know each other and arrange more in-depth meetings throughout the day.





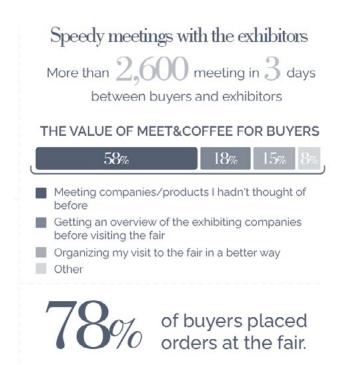


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Meet&Coffee is a great networking opportunity.

Meet&Coffee. It was great that exhibitors interested in selling in Canada came to meet with me, and that I had the opportunity to see products I hadn't considered before. 55





Meet&Coffee

was very effective; I found suppliers I probably wouldn't have come across if they hadn't come to meet with me.

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New contacts and sales

Tell something about yourself to the visitors.

Present your novelties and products.

We provide you with a fully equipped conference area for your events.







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HOME

DIGITAL PLATFORM

Your interactive showcase: Milano Home's Digital Platform

A virtual exhibition space that is always open, where you can showcase your products, engage with customers, and close deals all year round.

Interactive showcase

- To present your products in an engaging way, with images, videos, and descriptions.
- To upload catalogs and informational material for buyers.
- To constantly update your offerings, keeping customer interest alive.

Direct communication

- To chat in real-time with customers, answering their questions and providing personalized assistance.
- To receive and manage appointment requests, optimizing your schedule.

Digital Platform

- To stay in touch with customers even after the event, building long-lasting relationships.
- To expand your network, reaching new potential customers.

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MILANO HOME NEWS

Your window to the world of home design

Milano Home News is the online editorial platform that keeps you always updated on the latest trends and news in the home design industry.

A point of reference for professionals, companies, and enthusiasts, offering exclusive content and insights into the world of furniture and lifestyle.



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Contact us for more information

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